



The NITAAC Program





What are GWACs?



- Government-Wide Acquisition Contracts (GWAC) are pre-competed task or delivery order, IDIQ contract vehicles designed to streamline the acquisition of IT products, services and solutions
 - ✓ Established by one agency; intended for government-wide use
- Operated only by Office of Management and Budget (OMB) designated Executive Agents
 - ✓ Pursuant to section 5112(e) of the Clinger-Cohen Act (1996)
- Contract Holders come from a diverse pool of industry leaders vetted for their expertise through rigorous source selection
- Contracts are not subject to the Economy Act
 - √ (Far Subpart 17.502-2(b))



What is NITAAC?



- NIH Information Technology Acquisition & Assessment Center (NITAAC)
 - ✓ Housed within HHS
 - ✓ Over 20 years experience in government-wide IT contracting
- An OMB Executive Agent authorized to award and administer GWACs
 - ✓ Currently, only 3 agencies have OMB Executive Agent Status
- Administer multiple GWACs:

CIO-SP2i CIO-SP3

ECS III CIO-SP3 Small Business

Benefits of Using NITAAC



- Orders are placed directly by your agency allowing you to maintain complete control over the requirement
- No Special Delegation of Procurement Authority
- Easy-to-use, online systems for task and delivery order management
 - ✓ Secure systems enable management of entire acquisition online
 - ✓ Security Protocol: SSL with 128-bit encryption
 - ✓ Electronic-Government Ordering System (e-GOS) for CIO-SP2*i* IT Services/Solutions
 - ✓ Request for Quote (RFQ) System for ECS III IT Products/Services
 - ✓ Systems ensure that FAR requirements for *Fair Opportunity* are met
- Far guidance built into e-GOS, the RFQ System and NITAAC website

Benefits of Using NITAAC (cont.)



- Customized support from Contracting Officers and IT Specialists
 - ✓ Can assist with any contractual, technical and procedural questions
- Complimentary, comprehensive requirements assessment
 - ✓ SOW/PWS/SOO assessed and evaluated for scope, clarity and other factors to assure quality responses
 - ✓ Assessments returned with recommendations within 24 hours
- Customer Support Center for immediate response to inquiries
 - ✓ Same business day response
 - ✓ Average turnaround 1 hour

GWAC Competition

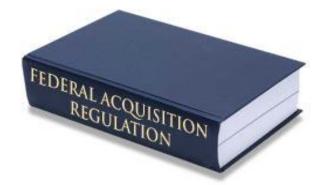


- Fair Opportunity process (FAR Subpart 16.505(b)(1))
 - ✓ Each awardee must be provided a fair opportunity to be considered for each order exceeding \$3,000
- CO need not contact each vendor prior to award if information is available that each was provided a *fair opportunity* to be considered (under \$150k)
- Down-selecting a multi-phased acquisition strategy using methods such as:
 - ✓ Apply evaluation factors in phases
 - ✓ Limiting initial proposal information required (e.g. white papers, oral presentations)
 - ✓ Limiting amount of evaluation factors in order to progressively narrow the field

GWAC Competition



- Exceptions to the fair opportunity process are allowed*
 - ✓ Unacceptable Delays 16.505 (b)(2)(i)(A)
 - ✓ Only 1 Capable Source 16.505 (b)(2)(i)(B)
 - ✓ Interest of economy and efficiency 16.505 (b)(2)(i)(C)
 - ✓ Minimum Guarantee 16.505 (b)(2)(i)(D)
 - ✓ Authorized or required by statute (b)(2)(i)(E)
 - * A justification shall be documented in the official task/delivery order file and signed by the ordering CO as specified in paragraph 16.505(b)(2)(ii)(A) or (B)







Scope of the CIO-SP2 Contracts



- IDIQ contract for customized IT services and solutions
- Any IT solution can be awarded including new and emerging technologies

Task Area 1: Chief Information Officer (CIO) Support
Task Area 2: Outsourcing
Task Area 3: IT Operations and Maintenance
Task Area 4: Integration Services
Task Area 5: Critical Infrastructure Protection and Information Assurance
Task Area 6: Digital Government
Task Area 7: Enterprise Resource Planning (ERP)
Task Area 8: Clinical Support, Research and Studies
Task Area 9: Software Development

^{*}Task areas are intended as a guide and do not restrict your requirements. If you are not sure what task areas to select, contact the NITAAC Customer Support Center

CIO-SP2i - Services/Solutions



- \$20B ceiling
- Option for 5 year period of performance
 - ✓ Period of performance available through 2017
 - ✓ Options can be exercised even after master contract expires
- Contract Types
 - ✓ Utilize any contract type available in the FAR (Fixed Price, Cost Reimbursement, Incentive Contracts, Time and Material)
 - ✓ Flexibility to use "hybrid" contract types to fit the needs of unique requirements
- Awards range from \$25,000 to \$1 billion
 - ✓ Average award of \$12 million

CIO-SP2i - Services/Solutions



- 71 Labor Categories with competitively priced labor rates
 - ✓ Additional categories can be added at the task order level
 - ✓ Further negotiation encouraged at the task order level for maximum discount
- Easily set-aside requirements to small businesses
- Task orders can be awarded in 30 days or less
 - ✓ Depending on the schedule selected
- Contract Access Fee Structure: Does not exceed 1%

CIO-SP2i Contract Holders











ACTechnologies MAYA













GENERAL DYNAMICS

Information Technology











































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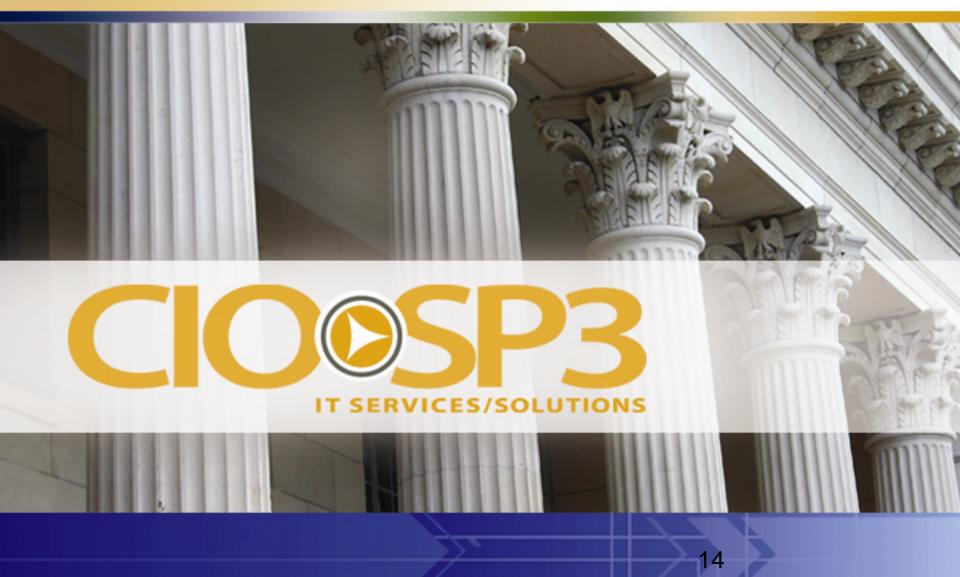












The CIO-SP3 Contracts



 Two new GWACs, each with a \$20 Billion ceiling that provide a full spectrum of IT services, solutions and integrated technologies.



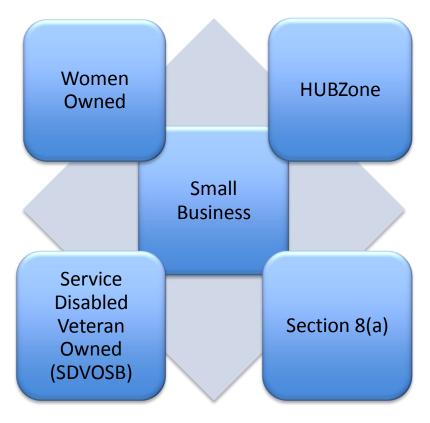


- > Task Area 1: IT Services for Biomedical Research, Health Sciences & Healthcare
- > Task Area 2: Chief Information Officer (CIO) Support
- > Task Area 3: Imaging
- > Task Area 4: Outsourcing
- > Task Area 5: IT Operations and Maintenance
- > Task Area 6: Integration Services
- > Task Area 7: Critical Infrastructure Protection and Information Assurance
- > Task Area 8: Digital Government
- > Task Area 9: Enterprise Management
- > Task Area 10: Software Development
- ❖ Task areas are intended as a guide and do not restrict your requirements.

Scope of the CIO-SP3 Contracts



 The CIO-SP3 Small Business GWAC will enable the NIH and other Federal agencies to meet small business goals through five set-aside categories:



About e-GOS (CIO-SP System for Competition Management)



- A secure role based task order management system
 - ✓ Manage task orders from Request for Proposal (RFP) through closeout
 - ✓ Organize question and answer period
 - ✓ Create amendments to solicitations
 - ✓ Create Requests for Information (RFI) for market research
 - ✓ Store documents (award document, modifications, proposals)
 - ✓ Guides and templates available (SOW, IGCE, and Performance Based Contracting)
- Serves as a repository for the lifecycle of procurement

Task Order Process in e-GOS



Definition

Customer submits RFP

Submission

NITAAC reviews scope and releases to eligible contract holders Released Pending Q&A

OPTIONAL

Pending Proposal

Contract holder(s) submits proposal Awarded

Select awardee; prepare award* using the CIO-SP2*i* contract # Funded

Load award documents in e-GOS

*Award documents prepared in agencies contract writing system e.g. PRISM

e-GOS System Demo





1-888-773-6542 or NITAACSupport@mail.nih.gov

Electronic Government Ordering System (e-GOS)

Warning Notice

This is a U.S. Government computer system, which may be accessed and used only for authorized Government business by authorized personnel. Unauthorized access or use of this computer system may subject violators to criminal, civil, and/or administrative action.

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User ID:	
	NIH USERS: Please enter your NIH Domain Account Login appended with "@nih.gov", for example: "username@nih.gov".
	Non-NIH USERS: Please enter the email address used during registration.
Password:	
	LOGIN
First Time User? Regist	ter Here. Forgot your password? Click Here.
	est with Internet Explorer Version 7. or upgrade to IE 7 by visiting Microsoft.





Making a CIO-SP Award



After proposal deadline has passed in e-GOS:

- 1. Evaluate proposals submitted by contract holders (found in e-GOS)
- 2. Select awardee (based on who provides the best value and solution)
- 3. Create award in agencies contract writing system (e.g. PRISM)
 - Use winning Contract Holders CIO-SP2i contract number on award document!
- 4. Upload award document into e-GOS

Post-award Notices and Debriefs



- Required when the total price of the order exceeds \$5 million (FAR 16.505(b)(4))
- Post-award notification to unsuccessful awardees includes
 - ✓ Sent within 3 days after award
 - ✓ The number of offerors solicited
 - ✓ The number of proposals received
 - ✓ The name and address of each offeror receiving an award
 - ✓ Items, quantities and price of each award
- NITAAC sends this notification for you!

Post-award Notices and Debriefs (cont.)



- Required when the total price of the order exceeds \$5 million
- Post-award debriefings to unsuccessful awardees
 - ✓ Request for Debrief within 3 days after receipt of award notification (untimely debrief requests do not have to be accommodated)
 - ✓ Debrief within 5 days after receipt of written request
 - ✓ May be done orally, in writing or any other method acceptable to the contracting officer
 - ✓ A summary of the debriefing shall be included in the task- or delivery order file
 - ✓ Generally chaired by the contracting officer





Scope of the ECS III Contract



- IDIQ contract for commercial products and stand-alone services
- All IT products are within scope of the ECS III fixed price delivery order contract.

Lot 1: Commercial Hardware, Software and Networking Equipment

Lot 2: Commercial Telecommunications Equipment

Lot 3: Scientific Research Stations and Other Electronic Devices and Systems

Lot 4: Software (including Operating Systems)

Lot 5: Warranty and Maintenance Services

Lot 6: Support Services

^{*}Lots are intended as a guide and do not restrict your requirement(s). If you are not sure what Lots to select, contact NITAAC Customer Support.

Sample ECS III Requirements



- Technical support (repairs, software upgrades, firmware updates and replacement)
- Citrix Support
- VMware Maintenance Renewal
- Annual software support
- Annual Dolphin Imaging Gold Service Contract
- Onsite and send-in damage/component repair such as Cisco's SMARTnet Service
- Helpdesk support for software or hardware
- Extended warranties for software/hardware such as AppleCare Protection Plan
- Software maintenance updates such as Oracle's "My Oracle Support" or Microsoft's "Windows Update"
- Preventive maintenance for hardware (including cleaning or replacing parts/cables/wires/connections/power supplies etc.)

Sample ECS III Requirements (cont.)



- Cloud computing: SaaS, IaaS, PaaS
- Hardware and software installation and training
- Hardware and Software configuration and integration
- Storage Area Network (SAN) Gen 3 Switching Module
- Cisco MDS 9000 with FY12 maintenance
- Web based or on-site subscription service
- Virtual Tape Library (VTL)
- Install MS SQL-Server Administrator software and train staff on usage
- Lease printers that include maintenance and tech support
- Install servers, racks/enclosures and network cabling in data centers
- Turnkey development-engineering, furnishing/installation of Ciena Micro Custom System
- Custom software development

ECS III - Products and Related Services



- \$6B ceiling
- Fixed price delivery order contract
- Small business set asides available
- Average awards range from \$3,000 to \$20 million+
- Ceiling prices lower than open market and GSA
- Items added daily through a fully automated refresh process
- Searchable online Market Research tool

ECS III - Products and Related Services



- Maximum price set at master contract level
 - ✓ Negotiations for discounts encouraged at the delivery order level
 - ✓ Ceiling prices average 18% below list price.

Solutions

- ✓ License agreements (enterprise)
- ✓ Consolidated purchasing
- ✓ Indefinite delivery type orders
- ✓ Delivery orders with options



ECS III Contract Holders













































































About the RFQ System (ECS III System for Competition Management)



- A secure online system for delivery order management
 - ✓ Create and manage Requests for Quotes (RFQ)
 - ✓ Upload specifications and supporting documents
 - ✓ Create amendments to RFQs
 - ✓ Sole source to vendors for micro-purchases
 - ✓ Easily upload brand name specifications
 - ✓ Create consolidated procurements
 - ✓ Searchable Market Research Tool
- Delivery orders can be awarded in 1 to 3 days
- Contract Access Fee Structure: ½ % not to exceed \$10,000 per delivery order, option or exercise of option

Delivery Order Process in the RFQ System



Customer submits RFQ

Contract holder uploads quotes Customer evaluates quotes and selects awardee Customer prepares award* using the ECS III contract #

Customer uploads delivery order in system

*Award documents prepared in agencies contract writing system e.g. PRISM

RFQ System DEMO





ECS III RFQ System - Version 4.1					
↓ Federal Customers↓	↓ Prime Contractors ↓				
New User Registration	New User Registration				
First time users, please click on above link to register in the IT Products Request for Quote system.	Note: Prime Contractor Users need to access the Vendor Portal to register and access the RFQ System.				
Existing User? Please Login:	Existing User? Please Login:				
Login for Federal Customers Only!					
User Name (E-mail):	Login via ECS III Vendor Portal				
Password:					
Login					
Forgot Password?					
→ <u>See What's New</u> ←					

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Contracts At-A-Glance



GWAC	ECS III	CIO-SP2i	CIO-SP3	CIO-SP3 Small Business
Method	Delivery Orders	Task Orders	Task Orders	Task Orders
IT Acquisition	COTS Products/Services	Services/Solutions	Services/Solutions	Services/Solutions
Life Span	11/27/2002 – 11/26/2012	12/21/2000– 6/20/2012 Option for 5 year period of performance; can be exercised even after master contract expires	Expected Award 4/2012 10 Year IDIQ	Expected Award Q2 FY 2012 10 Year IDIQ
Ceiling	\$6 Billion	\$20 Billion	\$20 Billion	\$20 Billion
Award Time	As fast as 1-3 days and Customer controls award time	Customer controls time period	Customer controls time period	Customer controls time period
Contract Access Fee	½% with \$10,000 cap per delivery order, option or exercise of option	1% Large Business Sliding Scale Small Business	1%	3/4%
Management Features	RFQ System Create/manage RFQs Create amendments Online Market Research Consolidated Procurements	e-GOS Create or manage RFPs RFIs for market research Manage Q & A Create amendments	e-GOS Create or manage RFPs RFIs for market research Manage Q & A Create amendments Seek Clarification Conduct discussions	e-GOS Create or manage RFPs RFIs for market research Manage Q & A Create amendments Seek Clarification Conduct discussions

Advantages: End-Users



- Best vehicles for end-to-end IT solutions
 - ✓ Contract Holders are innovative solutions providers
- Comprehensive contracts accommodate the full range of IT
- Access to experienced government contractors who are flexible, capable and well-known
- Available for OCONUS contracting
- Technical Capabilities, Price, Past performance, and Small Disadvantaged Business (SDB) participation have already been evaluated

Advantages: End-Users (cont.)



- Streamlined process and procedures reduce acquisition lead time
- Easily perform modular contracting (incrementally addressing complex IT objectives)
- Leverage pre-qualified firms who provide cloud-based solutions as required in the Administration's "25 Point Plan" to reform Information Technology Management
 - √ 37 Contract Holders on ECS III and CIO-SP3i are qualified to provide IaaS, PaaS and SaaS cloud solutions
- Lower the cost of IT acquisitions
- Consolidate agency IT infrastructure



Advantages: Contracting Officers and Specialists



- No Delegation of Procurement Authority required by NITAAC
- No need to synopsize or post requirements on FedBizOpps
- Award according to price or non-cost factors which provide the best value
 - ✓ Setting a competitive range is not required
 - ✓ Scoring or ranking proposals/quotes not required (FAR 16.505(b)(1)(v)(B)
 - ✓ Formal evaluation plans not required
- Agency acquisition/business process doesn't change; NITAAC does not require any additional documentation
- Subcontracting goals set at GWAC level; not required at the task or delivery order level
- Additional terms and conditions easily added at task or delivery order level

Advantages: Contracting Officers and Specialists (cont.)



Benefits of FAR 16.505

- ✓ Streamlined ordering procedures
- ✓ Competition requirements in FAR Part 6 and the policies in FAR Subpart 15.3 do not apply to the ordering process
- The streamlined process includes
 - ✓ CO exercises broad discretion in developing order placement procedures
 - ✓ Minimum requirements for acquisition package; most documents are discretionary.
 - ✓ Fair opportunity for consideration vs. full and open competition
 - ✓ Streamlined evaluation (competitive range not required)
 - ✓ Contract Holders have already been technically evaluated for scope capabilities; CO can use simplified evaluation
- CO can communicate with contract holders at any time

Completion Certificates



Don't forget to sign in! You will receive a certificate for 2 CLPs by email in a few days.



NITAAC Customer Support Center



Email: <u>NITAACSupport@nih.gov</u>

Phone: 1.888.773.6542

Web: <u>www.nitaac.nih.gov</u>

